

# Radio and Television Network WeChat Business

## Why do businesses need a WeChat official account?

WeChat is an essential and outstanding marketing tool for business to enter the Chinese market. Setting up a WeChat official account allows brands to reach out a wide base of target audience and raise brand awarenessin an effective way. The official accounts are available to media, government organizations and businesses.

#### How does WeChat marketing work?

WeChat marketing uses the social media and messaging appto promote and advertise products or services to a target userbase. Businesses can do this by running advertising campaigns on the app,promoting products and services on WeChat moments, and running mini-programs to drive conversions.

#### Is WeChat right for your business?

WeChat isn't just a communication tool. It's an essential gateway to China's bustling consumer landscape. But to unlock its full potential, businesses need a well-tailored strategy. This isn't a one-size-fits-all platform.

#### What is a WeChat channel?

Released in 2020,WeChat Channels serve as a short video platform,similar to Douyin/TikTok,within the WeChat ecosystem. A business account is required to use WeChat channels and run ads. Take a look at video channel of Nanjing Marketing Group's Founder Tait Lawton: 3. Customer Support Brands can provide customer support on WeChat by

## Why do Chinese companies use WeChat?

WeChat is a powerful tool for business. Chinese brands typically set up an Official WeChat Account before they create a website or any other publicly facing profile. This is because WeChat helps companies with marketing, sales, customer support, community management, and even accepting payments.

## How to use WeChat for business from a global perspective?

One way to view WeChat Work from a global perspective is a company email address + Slack.How to use WeChat for Business from a marketing viewpoint?With approximately 846 million monthly active users, WeChat is a powerful marketing tool in China. WeChat marketing offers a powerful way to connect with customers, build a database and collect feedback.



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