



# Price Quotes for Quality Energy Storage Systems

Are energy storage systems cost estimates accurate?

The cost estimates provided in the report are not intended to be exact numbers but reflect a representative cost based on ranges provided by various sources for the examined technologies. The analysis was done for energy storage systems (ESSs) across various power levels and energy-to-power ratios.

What are energy storage cost metrics?

Cost metrics are approached from the viewpoint of the final downstream entity in the energy storage project, ultimately representing the final project cost. This framework helps eliminate current inconsistencies associated with specific cost categories (e.g., energy storage racks vs. energy storage modules).

What are the different types of energy storage costs?

The cost categories used in the report extend across all energy storage technologies to allow ease of data comparison. Direct costs correspond to equipment capital and installation, while indirect costs include EPC fee and project development, which include permitting, preliminary engineering design, and the owner's engineer and financing costs.

Which energy storage technologies are included in the 2020 cost and performance assessment?

The 2020 Cost and Performance Assessment provided installed costs for six energy storage technologies: lithium-ion (Li-ion) batteries, lead-acid batteries, vanadium redox flow batteries, pumped storage hydro, compressed-air energy storage, and hydrogen energy storage.

How much does gravity based energy storage cost?

Looking at 100 MW systems, at a 2-hour duration, gravity-based energy storage is estimated to be over \$1,100/kWh but drops to approximately \$200/kWh at 100 hours. Li-ion LFP offers the lowest installed cost (\$/kWh) for battery systems across many of the power capacity and energy duration combinations.

How are battery energy storage costs forecasted?

Forecast procedures are described in the main body of this report. C&C or engineering, procurement, and construction (EPC) costs can be estimated using the footprint or total volume and weight of the battery energy storage system (BESS). For this report, volume was used as a proxy for these metrics.



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