

How to accept photovoltaic panel OEM orders

Should solar panels be made from original equipment manufacturers (OEMs)?

Over the past several years, multiple solar module manufacturers have shifted toward using original equipment manufacturers (OEMs) to make their modules (commonly called solar panels).

What is an OEM solar panel?

What is OEM? An OEM is essentially a manufacturer that specializes in making specific products on behalf of brands. In the case of solar module companies, primary manufacturers are outsourcing the production of their solar panels to OEMs.

Should solar modules be outsourced to OEMs?

In the case of solar module companies, primary manufacturers are outsourcing the production of their solar panels to OEMs. The manufacturer still brands the product as its own, and ideally, monitors the manufacturing process to ensure the OEM maintains the level of quality that customers expect from the brand.

Why should you choose OEM solar panels?

Most notably, it can enable manufacturers to reduce their own costs as the OEM solar module manufacturers benefit from economies of scale in operating its factories, purchasing materials and hiring labor. That allows the solar panel companies to keep costs to homeowners affordable, while still maintaining a high quality.

Can I get a sample of a solar panel?

Yes, almost every solar panel supplier can offer product samples. You can order samples directly via their Alibaba or Globalsources.com page. Just make sure that all technical specifications are confirmed before you order samples. Looking for solar panel factories in Mainland China?

What is a minimum order quantity (MOQ) for solar panels?

Most Chinese solar panel factories set their minimum order quantity (MOQ) based on effect (W). For example, a supplier can set the MOQ at 10000 W. If the average effect per solar panel is 120 W, you'd need to order 83 solar panels. Some suppliers have much lower MOQ requirements, or none at all.

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Web: <https://publishers-right.eu/contact-us/>

Email: energystorage2000@gmail.com

WhatsApp: 8613816583346

