

## Energy storage containers benchmarked against foreign companies

Should energy storage be regulated?

In markets that do provide regulatory support, such as the PJM and California markets in the United States, energy storage is more likely to be adopted than in those that do not. In most markets, policies and incentives fail to optimize energy-storage deployment.

Is it profitable to provide energy-storage solutions to commercial customers?

The model shows that it is already profitable to provide energy-storage solutions to a subset of commercial customers in each of the four most important applications--demand-charge management, grid-scale renewable power, small-scale solar-plus storage, and frequency regulation.

Could stationary energy storage be the future?

Our research shows considerable near-term potential for stationary energy storage. One reason for this is that costs are falling and could be \$200 per kilowatt-hour in 2020, half today's price, and \$160 per kilowatt-hour or less in 2025.

Which financial institutions invest in energy storage companies?

Many financial institutions invested in energy storage companies. Examples include Hillhouse Capital's 10.6 billion RMB investment in CATL, and the launch of IPOs by numerous energy storage companies such as Pylontech and Tianneng to raise funds to expand business. Second, new forces have sprung up, accelerating the deployment of energy storage.

Which energy storage technologies have been made a breakthrough?

Breakthroughs have been made in a variety of energy storage technologies. Lithium-ion batterydevelopment trends continued toward greater capacities and longer lifespans. CATL developed new LiFePO batteries which offer ultra long life capabilities, while BYD launched " blade" batteries to further improve battery cell capacities.

Why is Panasonic a leading energy storage company?

Thanks to a wide and varied portfolio of solutions, Panasonic has positioned itself as one of the leaders in the energy storage vicinity. Panasonic is one of the industry's top names due to its advances in innovative battery technologyalongside strategic partnerships and extensive experience in manufacturing high-quality products.



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