

# Business scope of new energy storage company

What are business models for energy storage?

Business Models for Energy Storage Rows display market roles, columns reflect types of revenue streams, and boxes specify the business model around an application. Each of the three parameters is useful to systematically differentiate investment opportunities for energy storage in terms of applicable business models.

What is the implementation plan for the development of new energy storage?

In January 2022, the National Development and Reform Commission and the National Energy Administration jointly issued the Implementation Plan for the Development of New Energy Storage during the 14th Five-Year Plan Period, emphasizing the fundamental role of new energy storage technologies in a new power system.

Is energy storage a profitable business model?

Although academic analysis finds that business models for energy storage are largely unprofitable, annual deployment of storage capacity is globally on the rise (IEA, 2020). One reason may be generous subsidy support and non-financial drivers like a first-mover advantage (Wood Mackenzie, 2019).

Why do companies invest in energy-storage devices?

Historically, companies, grid operators, independent power providers, and utilities have invested in energy-storage devices to provide a specific benefit, either for themselves or for the grid. As storage costs fall, ownership will broaden and many new business models will emerge.

Should energy storage be regulated?

In markets that do provide regulatory support, such as the PJM and California markets in the United States, energy storage is more likely to be adopted than in those that do not. In most markets, policies and incentives fail to optimize energy-storage deployment.

How much money did energy storage companies raise in 2022?

In 2022, industry players raised RMB 32.5 billion in Series A and Series B funding, accounting for 66% of the total (Figure 16). From a regional perspective, energy storage enterprises in the top 10 provinces raised a total of RMB 45.3 billion in 2022, accounting for 92% of the national total.

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